Press Release

TPI Polene 9M 2025 Performance

Solid performance underpinned by the ConsMat division
The normalization of the capex spending of the government supported demand for construction materials and allowed producers to reduce the price discounts. In 9M 2025 the Group's sales dropped 2% Y/Y to THB26.4 billion but gross profit before other income rose 20% Y/Y to THB7.1 billion as cost of goods sold fell 8% Y/Y resulting in the gross margin widening to 27% vs 22% in the same period last year. The Group's overall profit rose 28% Y/Y to THB2.1 billion. Normalized operating profit rose 43% Y/Y to THB3.2 billion. The strong performance in the 9M 2025 was achieved despite the Power Business seeing lower sales & profitability due to the adder expiry in April 2025 and the one-time litigation expense of THB479 million relating to the recently-concluded court cases.

For a more detailed discussion on the power business refer to the press release on TPI Polene Power in the www.tpipolenepower.co.th

The ConsMat division was the Group's star performer in the 9M 2025. The sales grew just 2% Y/Y to THB16 billion but EBITDA rose strongly by 54% Y/Y to THB2.9 billion due continued cost reduction programs and the recently completed efficiency enhancement capex. Excluding the THB479 million one-time litigation expense, the division's EBITDA improvement would be much higher. In the 9M 2025 the Group's forex loss was THB125 million and this also occurred mainly in the export division due to the self-destructive market oriented monetary policy of the Bank of Thailand in regulating the highly speculative foreign exchange market.

The strong ConsMat performance offset effect of the 26% Y/Y decline in the sales of the Energy & Utilities division and the corresponding 11% Y/Y decline of its EBITDA after adder expiry in April 2025. As for the Petrochemical & Chemicals division, sales rose 12% Y/Y but EBITDA was down 5% Y/Y on lower spreads. Throughout the 9M 2025, this division did not have a material impact on the Group's overall performance in either direction as the price & spread trends have reverted to historic norm.

Specific to the 3Q 2025 performance, group sales was down 7% Q/Q mainly on the full quarter impact of the adder expiry in the Power & Utilities division and the seasonal weakness in the ConsMat division brought about by the monsoon season that in this year has been exacerbated by La Niña. In the Segmental breakdown, the EBITDA of the ConsMat Division for the quarter would show a 19% Q/Q decline. This is due to the one-time litigation expense as mentioned above. Excluding this amount, the Division's EBITDA would post a 24% increase quarter on quarter and the corresponding EBITDA margin would be to 28% improving from the 20% achieved in the 2Q 2025.

Finances remain manageable
The net interest bearing debt (IBD) at the end of 3Q 2025 was THB74.2 billion, up 5% from the balance at the end of 2024. The Group's capex spending in the 9M 2025, including advances for machinery and equipment was THB5.8 million; THB2.9 billion of which was for TPIPP's projects and the remainder was for the parent TPIPL where we continue to **bring forward** the 2025 plan to maintain our ESG programs given the turmoil in the global macro-environment. Despite the slightly higher net IBD, the net IBD/EBITDA ratio was 7.91x based on four quarters' trailing EBITDA that included the THB479 million one-time litigation expense booked in 3Q 2025 compared to 8.01x at the end of 2024. Excluding the one-time litigation expense TPIPL's net IBD/EBITDA ratio by the end of 3Q 2025 would be lower. At this point in time, TPIPL is set to go off the capex ramp starting 2026 consequently allowing leverage to shrink especially that EBITDA is expected to continue reflecting the benefits from the cost reduction and efficiency enhancement capex.

TPIPL Corporate Relations Department